

Did I
make a

bad grant?
grant badly?

Or make a

ad·jec·tive \ 'a-jik-tiv *also* 'a-jə-tiv\ *n.*

any member of a class of words that modify nouns and pronouns, primarily by describing a particular quality of the word they are modifying

ad·verb \ 'ad- ,vərb\ *n.* any member of a class of words that function as modifiers of verbs or clauses

The Observer Effect

to observe something
is to
change it



FUNDER PROTECTION PROGRAM

“More Money?!
But you didn’t do anything!”

Case #1



Note: Funder’s identity concealed for her own safety.

The *Ask*: \$100,000

The *Actual*: \$25,000

Verdict:

BADLY

Case #2

The “Helicopter” Funder



Note: Funder has been relocated to an undisclosed location far, far from reality

October 2009						
Mon	Tue	Wed	Thu	Fri	Sat	Sun
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

November 2009						
Mon	Tue	Wed	Thu	Fri	Sat	Sun
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16	17	18	19	20	21	22
23	24	25	26	27	28	29
30						

December 2009						
Mon	Tue	Wed	Thu	Fri	Sat	Sun
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7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

January						
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25	26	27	28	29	30	31

February						
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9	10	11	12	13	14	15
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23	24	25	26	27	28	29

March						
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28	29	30	31			

April						
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May						
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June						
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28	29	30				

July						
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August						
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30	31					

September						
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27	28	29	30			

October						
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November						
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December						
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27	28	29	30	31		

January 2011						
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17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

February 2011						
Mon	Tue	Wed	Thu	Fri	Sat	Sun
						1
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9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
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March 2011						
Mon	Tue	Wed	Thu	Fri	Sat	Sun
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7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

REPORT DUE

REPORT DUE

REPORT DUE

RENEWAL PROPOSAL DUE

REPORT DUE

FINAL REPORT DUE



Verdict:

BADLY

Case #3



“bad,
bad
grantee!”

Note: Funder has sequestered himself in an alternate universe where he is the King.

Terms of the grant agreement

- 3-year grant of \$ 225,000
- Year 1: \$100,000 to serve 85 families
- Year 2: \$ 75,000 to serve 85 MORE families
- Year 3: \$ 50,000 to serve 85 MORE families

Grantee “Performance”

Year 1 results: 65 families

76%
of original goal



The Ripple Effect

Year 1 results: **65** families

76%
of original goal

Year 2 payment:

76%

Year 2 results: **58** families

68%
of original goal

Year 3 payment:

68%

Year 3 results: 54 families

68%
of original goal

TOTAL:
177 families
69% of original goal

“meh”

Verdict:

BADLY

But they all had their reasons

**Ask/Actual
Mismatch**

“But that’s not
our role”

**Helicopter
Funder**

“We want to be close to the
work so we can be helpful”



“We hold our grantees
accountable”

**GRANTS
MADE
BADLY**

