

## PRACTICE CATEGORIES

<u>Strategy and Policy</u> – High level decisions that affect implementation, including division of responsibility between board and staff, what types of grants and other support the funder deploys, and policy decisions about organizational eligibility, focus, geographic range, and other.

<u>Approach & Structure</u> – How grants are structured to achieve outcomes, including decisions about size of grants, type, and length of grant, and relationship between request and what you actually give. This category also include decisions about funding partnerships and relationships with other funders and with nonprofits.

<u>Requirements, Process & Workflow:</u> Otherwise known as "Grants Management Details," this category includes everything from application and reporting requirements, retention practices, due-diligence, award letter and reporting specifics.

<u>Interface: Communication and Relationships:</u> How the organization communicates about its work – alignment of requirements, transparency, feedback loops, and the relationship with grantees.

<u>Knowledge/Information Management</u>: Decisions about how data and information are tracked, accessed, shared, and used to make decisions.